INTRODUCTION OF NOMINEES AND ELECTION

Ms. Hemingway introduced 3 nominees running for the SFCU BOD for 2018-19 introduced and summarized their bios.

Jeanne Marmalefsky

Mrs. Jeanne Marmalefsky has served on SFCU's BOD for 3 terms. Prior to this, she volunteered on CU's Supervisory Committee and served as its Chairperson for several terms. With LAUSD, she held management positions in several depart ments, including Finance, Facilities and as a Local District Business Manager. She retired as the Director of School Fiscal Services. Ms. Marmalefsky is committed to ensuring the CU continues to provide excellent and meaningful products and services to its members and keeping the CU in a sound financial position.

• Dr. Gayle Ball-Parker

Dr. Gayle Ball-Parker has served on SFCU's BOD for the past four years. She has worked at California State University, Dominguez Hills for over 34 years in various capacities. Her positions have included, Director of University Outreach & Information Services and Transfer Center, Director of Early Outreach & Family and Community Initiatives, University Registrar, Director of the Educational Opportunity Program (EOP), Director of Admissions, and she has been the Director of Alumni & Family Programs for two years. Dr. Ball-Parker is also an Adjunct Faculty at the University of Phoenix and teaches all undergraduate Psychology courses. Dr. Ball-Parker received her Bachelor of Arts degree in Psychology from California State University, Dominguez Hills, Master of Science degree in Community Clinical Psychology from California State University, LongBeach and earned her doctorate in Educational Technology from Pepperdine University.

Yoshiko Fong

Mrs. Yoshiko Fong has served on SFCU's BOD since 1997. She previously served on the CU's Supervisory Committee from 1982 to 1985 and again from 1993 to 1997. Mrs. Fong held positions of Assistant Budget Director and Director of Accounting at LAUSD and retired as the District's Controller.

A motion to reappoint the 3 nominees for the Board of Directors, was made by Mr. Francis Gosun, 2nd by Mr. Garrido. The motion passed. Ms. Hemingway thanked the attendees for supporting the 3 reappointed BOD members and therefore validating their commitment and volunteer service to SFCU and all its members. Chairman Boull't reiterated that members of BOD and Supervisory Committee are all volunteers who assist CU's management and their commitment to CU's constituents, members and growth is invaluable.

NEW AND UNFINISHED BUSINESS: None. MISCELLANEOUS INFORMATION

Mr. Dalangpan conducted the door prize raffle and presented gift cards to the lucky winners.

ADJOURNMENT: The meeting was adjourned at 7:49 pm.





CONTACT INFORMATION

Member Service Center

(866) 459-2345 to apply for a loan, option 3 for account information, option 4



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info@schoolsfcu.org

Website

www.SchoolsFCU.org

For escalated issues:

Schools FCU (Supervisory Committee) admin@schoolsfcu.org



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Los Angeles:

Orsini II Building 850 West Cesar E Chavez Los Angeles, CA 90012





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2018 Annual Report







CHAIRMAN'S REPORT

What a tremendous year we had in 2018. Schools Federal Credit Union continues to demonstrate that small community credit unions can thrive in today's financial climate as the better alternative to big banks and large corporate credit unions. This could not happen without you, our members, and the support from our major select employee groups (SEG): LAUSD, LACCD, CSUDH and the Boys and Girls Clubs of America. For the coming year, our members can depend on their credit union continuing to provide outstanding financial products and services that meet or exceed other financial institutions. We will continue to pursue state of the art technology to protect against fraudulent activities and we will always maintain our mission of putting you, our members, as the reason why we exist!

Enrique Boull't Board of Directors, Chair

SUPERVISORY COMMITTEE REPORT

The Supervisory Committee is responsible for ensuring that the Credit Union's Board of Directors and management establish practices and procedures to properly safeguard members' assets. In addition, the Committee is responsible for securing the annual financial statement audit or agreed upon procedures from a licensed, independent auditor.

In accordance with Federal law, the Supervisory Committee is comprised of volunteer members and functions independently of Credit Union management. As an independent body, the Supervisory Committee manages various internal audit procedures and monitors the resolution of any audit findings from these reviews, external auditors, or regulating entities. The Supervisory Committee also investigates any member complaints received which were not resolved by management to member's satisfaction.

Based on the results of the December 31, 2018 agreed upon procedures performed by Turner, Warren, Hwang & Conrad, certified public accountants, as well as examinations conducted by federal regulators, we conclude that Schools Federal Credit Union has adequate financial controls and is properly reporting its financial position.



78th ANNUAL MEETING - MINUTES

May 29, 2018 • Holiday Inn Los Angeles Gateway, Torrance CA

CALL TO ORDER

The 78th Schools Federal Credit Union (SFCU) #3256 Annual Meeting was held on Tuesday, May 29, 2018 at the Holiday Inn Los Angeles Gateway in Torrance, CA. Chairman Enrique Boull't called the meeting to order at 6:09 pm. The following individuals were in attendance:

Board of Directors

- Enrique Boull't Yoshiko Fong Karen Hemingway
- Jeanette Gordon Jeanne Marmalefsky

Absent: Dr. Gayle Ball-Parker & Margaret Fairlie

Supervisory Committee

- Yvette Merriman-Garrett Tasha Cunningham Timothy Rosnick
- Arnold Blanshard
 Priti Kapoor

Credit Union Staff

- Carlos Garrido, CEO
 Philip Morgan, CFO
- Catherine Stinson, Director of Lending
- Dawn Williams, Administrative Assistant Francis Gosun, IT Manager
 - Mario Dalangpan, Business Development Manager
 - Vaughn Simmons, Collections Manager

Guests

• SFCU Staff and Members • Arick Gevorkian, Recorder

WELCOMING REMARKS AND INTRODUCTION

Chairman Boull't welcomed everyone to SFCU's 78th Annual Meeting. He commented on the CU's healthy financial status and thanked the BOD, Supervisory Committee, staff, management and members for attending the meeting.

PLEDGE OF ALLEGIANCE AND INVOCATION

Chairman Boull't invited attendees to participate in the Pledge of Allegiance followed by an invocation. During invocation Chairman Boull't thanked the attendees and SFCU's extended family who have trusted the CU to prosper with many strides.

INTRODUCTIONS

Chairman Boull't introduced SFCU's CEO Mr. Garrido. Mr. Garrido thanked everyone for attending the meeting and specially the staff who joined the annual meeting after a full day at the office. He acknowledged Ms. Mary Cazares, a devoted member/staff member of SFCU for more than 36 years and thanked her for her continued support.

Chairman Boull't then introduced members of the BOD and Supervisory Committee, and thanked Ms. Williams for organizing all details of the annual meeting.

ASCERTAINMENT OF QUORUM

Ms. Yvette Merriman-Garrett- Chair of the Supervisory Committee greeted the attendees and thanked SFCU employees for their support and hard work. She ascertained the meeting having a quorum of the Board of Directors.

APPROVAL OF 2017 MINUTES

Ms. Yoshiko Fong stated SFCU's 2017 Annual Meeting Minutes were incorporated in the 2017 Annual Report distributed upon arrival. A motion to approve the 2017-77th Annual Meeting Minutes was made by Jeanette Gordon, 2nd by Karen Hemingway. The motion carried.

REPORTS

Chairman's Report

Chairman Boull't commented that 2017 a very interesting year with a number of challenges including relocation of SFCU's corporate offices and South Bay branch which required careful planning, organization and decisions to ensure a smooth transition and a seamless move. The fiscal decision to relocate was made for CU to be more efficient financially in regards to operations. He stated that by relocating from the old building to the new facilities in Torrance, CU saves approximately \$15K monthly in operational costs and maintenance. The savings will be redirected to other services benefiting all CU members.

Chairman Boull't mentioned that 2017 was a very good and solid year for the CU with financial stability, increased assets and increased membership with LAUSD, LACCD and CSUDH to name a few. He commended Mr. Dalangpan and his team for doing an excellent job in getting SFCU's brand/name out in CU's base communities.

Treasurer's Report

Ms. Jeanette Gordon reported on SFCU's 2017 Comparative Balance Sheet and Income Statement published in the 2017 Annual Report.

- 2017 Total Assets increased to \$123,003,038 compared to \$116,504,116 in 2016.
- 2017 Total Operating Income decreased slightly to \$5,902,705 compared to \$6,050,552 in 2016.
- 2017 Net Income increased to \$3,727.234 (mainly due to sale of the old CU building) compared to \$637,797 in 2016.

Ms. Gordon commented that in addition to the sale of the old building and increased net income; every member of CU's staff and management did an excellent job in taking the CU to the next level. She further stated that better days are yet to come with growth particularly under new leadership of CEO, Mr. Garrido.

